

KANTAR RETAIL

Kantar Retail  
**Top 50**  
Retailer  
Rankings

GLOBAL / USA / EUROPE

US Rank	Global Rank	Retailer/Parent Co	Home Country	2013E US Retail Sales (\$ MM)	2013E US Retail Stores	Sales CAGR ('08-'13E)	Sales CAGR ('13E-'18E)	% Retail Sales Outside USA
1	1	Walmart	USA	\$340,456	4,749	2%	3%	30%
2	5	Kroger	USA	\$97,975	3,560	6%	6%	0%
3	3	Costco	USA	\$77,304	447	7%	7%	29%
4	10	Target	USA	\$73,646	1,793	3%	2%	3%
5	9	Home Depot	USA	\$68,091	1,967	1%	3%	11%
6	12	Walgreens	USA	\$67,186	8,101	4%	4%	3%
7	15	CVS	USA	\$65,149	7,602	6%	6%	0%
8	20	Lowe's	USA	\$51,970	1,719	2%	3%	2%
9	11	Amazon.com	USA	\$42,389	-	33%	13%	44%
10	26	Safeway	USA	\$37,895	1,410	0%	2%	13%
11	25	Best Buy	USA	\$35,126	1,502	0%	1%	22%
12	38	Publix	USA	\$28,836	1,264	4%	4%	0%
13	39	Macys	USA	\$28,591	839	3%	4%	0%
14	24	Ahold	Netherlands	\$27,078	776	4%	2%	40%
15	36	Apple	USA	\$26,726	262	25%	8%	11%
16	41	Sears Holdings	USA	\$26,191	1,960	-7%	-2%	4%
17	42	Rite Aid	USA	\$25,428	4,593	-1%	0%	0%
18	40	TJX	USA	\$20,796	2,425	7%	4%	24%
19	58	Kohls	USA	\$19,740	1,157	4%	2%	0%
20	59	Albertsons Market (LLC)	USA	\$19,547	1,010	26%	-2%	0%
21	54	H-E-B	USA	\$19,136	325	7%	4%	6%
22	35	Delhaize	Belgium	\$18,539	1,508	-1%	1%	40%
23	60	Dollar General	USA	\$18,437	11,086	12%	8%	0%
24	66	Meijer	USA	\$16,620	202	3%	3%	0%
25	68	True Value	USA	\$16,492	4,529	-2%	0%	0%
26	79	Wakefern	USA	\$14,415	305	6%	3%	0%
27	84	BJs	USA	\$13,149	205	6%	4%	0%
28	70	Gap	USA	\$12,958	2,352	2%	5%	21%
29	88	Nordstrom	USA	\$12,590	252	12%	3%	0%
30	85	Whole Foods	USA	\$12,578	350	10%	8%	3%
31	57	Staples	USA	\$12,391	1,517	2%	2%	39%
32	7	Seven & I	Japan	\$11,767	8,087	7%	6%	86%
33	96	Bed Bath & Beyond	USA	\$11,431	1,468	10%	4%	1%
34	23	Aldi Süd	Germany	\$10,898	1,328	10%	7%	76%
35	105	Ross	USA	\$10,763	1,266	10%	6%	0%
36	107	Supervalu	USA	\$10,653	1,528	-22%	0%	0%
37	110	Family Dollar	USA	\$10,487	7,907	8%	10%	0%
38	109	JCPenney	USA	\$10,453	1,086	-11%	-8%	1%
39	111	Ace Hardware	USA	\$10,395	4,151	2%	4%	0%
40	121	AAFES	USA	\$9,989	550	3%	4%	0%
41	117	Limited Brands	USA	\$9,570	2,625	4%	4%	7%
42	129	Bi-Lo	USA	\$9,097	686	34%	2%	0%
43	133	Menards	USA	\$8,763	276	2%	3%	0%
44	31	Aldi Nord	Germany	\$8,350	410	8%	4%	75%
45	143	Dollar Tree	USA	\$8,018	4,797	12%	8%	2%
46	74	Toys R Us	USA	\$7,829	1,141	-1%	0%	50%
47	112	Health Mart	USA	\$7,693	3,140	9%	3%	26%
48	131	AutoZone	USA	\$7,244	4,747	7%	3%	18%
49	152	Giant Eagle	USA	\$7,118	434	4%	3%	0%
50	155	Wegmans	USA	\$7,060	83	8%	5%	0%

All figures are estimates based on 2012 Final Results (primarily reported in April/May 2013)

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# Kantar Retail Top 50 Global Retailers

Global retail sales

# KANTAR RETAIL

Global Rank	Retailer/Parent Co	Home Country	2013E Global Retail Sales (\$ MM)	2013E Global Retail Stores	Sales CAGR ('08-'13E)	Sales CAGR ('13E-'18E)	% Retail Sales Outside Home Market
1	Walmart	USA	\$488,964	11,147	4%	4%	30%
2	Carrefour	France	\$116,268	9,248	-2%	2%	54%
3	Costco	USA	\$108,318	633	8%	7%	29%
4	Tesco	United Kingdom	\$106,058	7,552	1%	3%	35%
5	Kroger	USA	\$97,975	3,560	6%	6%	0%
6	Schwarz Group	Germany	\$92,127	11,757	3%	3%	56%
7	Seven & I	Japan	\$86,038	27,646	5%	5%	18%
8	Metro Group	Germany	\$84,852	2,220	-3%	2%	60%
9	Home Depot	USA	\$76,778	2,265	1%	3%	11%
10	Target	USA	\$76,277	1,917	4%	2%	3%
11	Amazon.com	USA	\$75,912	-	32%	15%	44%
12	Walgreens	USA	\$69,235	8,216	4%	4%	3%
13	Casino	France	\$68,127	10,692	7%	2%	61%
14	Auchan	France	\$67,042	3,187	2%	3%	54%
15	CVS	USA	\$65,367	7,621	6%	6%	0%
16	Rewe Group	Germany	\$60,957	13,914	0%	2%	33%
17	Edeka	Germany	\$58,363	15,354	5%	1%	0%
18	Aeon	Japan	\$55,138	9,347	6%	4%	11%
19	Woolworths Limited (Aus)	Australia	\$54,750	1,754	8%	3%	9%
20	Lowe's	USA	\$53,279	1,764	2%	3%	2%
21	Wesfarmers	Australia	\$51,361	3,470	9%	2%	3%
22	Leclerc	France	\$48,210	734	3%	3%	6%
23	Aldi Süd	Germany	\$45,710	4,944	5%	4%	61%
24	Ahold	Netherlands	\$44,972	3,470	-4%	3%	68%
25	Best Buy	USA	\$44,935	2,011	0%	2%	22%
26	Safeway	USA	\$43,325	1,633	0%	2%	13%
27	Intermarche	France	\$43,165	3,911	-1%	2%	10%
28	Suning	China	\$41,715	2,386	42%	12%	12%
29	IKEA	Sweden	\$38,164	348	3%	4%	94%
30	Sainsburys	United Kingdom	\$37,874	1,137	2%	4%	0%
31	Aldi Nord	Germany	\$33,517	5,458	1%	2%	60%
32	Otto Group	Germany	\$32,108	853	7%	-7%	29%
33	Loblaw	Canada	\$31,958	1,309	2%	0%	0%
34	AS Watson	Hong Kong SAR	\$31,824	11,073	7%	6%	89%
35	Delhaize	Belgium	\$31,096	3,519	2%	2%	80%
36	Apple	USA	\$30,013	423	25%	9%	11%
37	Morrisons	United Kingdom	\$29,041	589	2%	3%	0%
38	Publix	USA	\$28,836	1,264	4%	4%	0%
39	Macys	USA	\$28,667	842	3%	4%	0%
40	TJX	USA	\$27,489	3,188	8%	4%	24%
41	Sears Holdings	USA	\$27,312	1,997	-9%	-2%	4%
42	Rite Aid	USA	\$25,428	4,593	-1%	0%	0%
43	Mercadona	Spain	\$24,824	1,456	3%	4%	0%
44	Lotte	South Korea	\$24,413	3,353	14%	7%	15%
45	Coop Schweiz	Switzerland	\$24,274	2,162	11%	1%	24%
46	X5 Retail Group	Russia	\$24,113	5,264	19%	8%	0%
47	Migros	Switzerland	\$23,935	2,298	4%	1%	7%
48	Systeme U	France	\$23,296	1,598	4%	5%	0%
49	Lawson	Japan	\$22,538	11,551	9%	5%	1%
50	Adeo Group	France	\$20,959	982	6%	4%	50%

All figures are estimates based on 2012 Final Results (primarily reported in April/May 2013)

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# Kantar Retail Top 50 European Retailers

Retail sales in European countries only; incl. Russia & Turkey

# KANTAR RETAIL

European Rank	Global Rank	Retailer/Parent Co	Home Country	2013E European Retail Sales (€ MM)	2013E European Retail Stores	Sales CAGR ('08-'13E)	Sales CAGR ('13E-'18E)	% Retail Sales Outside Europe
1	6	Schwarz Group	Germany	€ 69,320	11,757	5%	4%	0%
2	4	Tesco	United Kingdom	€ 63,810	4,987	2%	4%	20%
3	2	Carrefour	France	€ 61,047	8,097	-3%	1%	30%
4	8	Metro Group	Germany	€ 60,012	2,069	-2%	2%	6%
5	14	Auchan	France	€ 46,960	3,123	4%	3%	7%
6	16	Rewe Group	Germany	€ 45,866	13,914	2%	2%	0%
7	17	Edeka	Germany	€ 43,914	15,354	7%	2%	0%
8	22	Leclerc	France	€ 36,250	717	5%	4%	0%
9	27	Intermarche	France	€ 32,479	3,911	1%	3%	0%
10	30	Sainsburys	United Kingdom	€ 28,498	1,137	4%	4%	0%
11	1	Walmart	USA	€ 25,765	573	3%	4%	93%
12	23	Aldi Süd	Germany	€ 23,296	3,275	4%	3%	32%
13	32	Otto Group	Germany	€ 22,537	607	9%	-6%	7%
14	37	Morrisons	United Kingdom	€ 21,851	589	4%	4%	0%
15	29	IKEA	Sweden	€ 21,661	252	3%	4%	25%
16	13	Casino	France	€ 20,592	8,408	1%	2%	60%
17	31	Aldi Nord	Germany	€ 18,937	5,048	1%	2%	25%
18	43	Mercadona	Spain	€ 18,678	1,456	6%	4%	0%
19	45	Coop Schweiz	Switzerland	€ 18,264	2,162	13%	2%	0%
20	46	X5 Retail Group	Russia	€ 18,143	5,264	22%	9%	0%
21	47	Migros	Switzerland	€ 18,010	2,298	6%	1%	0%
22	48	Systeme U	France	€ 17,528	1,598	6%	5%	0%
23	11	Amazon.com	USA	€ 17,453	-	34%	15%	69%
24	34	AS Watson	Hong Kong SAR	€ 16,119	7,535	6%	5%	33%
25	53	Magnit	Russia	€ 15,356	7,674	33%	15%	0%
26	56	ICA Group	Sweden	€ 15,228	2,020	nm	2%	0%
27	50	Adeo Group	France	€ 15,064	954	8%	5%	4%
28	24	Ahold	Netherlands	€ 13,463	2,694	-10%	4%	60%
29	61	Coop Italia	Italy	€ 13,279	1,679	1%	1%	0%
30	64	Euronics International	Netherlands	€ 12,666	6,832	1%	1%	0%
31	65	Booker	United Kingdom	€ 12,612	3,532	11%	-10%	0%
32	63	Kingfisher	United Kingdom	€ 12,493	732	1%	3%	3%
33	67	El Corte Ingles	Spain	€ 12,447	646	-2%	2%	0%
34	69	Tengelmann	Germany	€ 12,308	6,312	-8%	3%	0%
35	55	H&M	Sweden	€ 11,774	2,215	8%	5%	23%
36	72	Jeronimo Martins	Portugal	€ 11,755	2,810	11%	9%	1%
37	71	Marks & Spencer	United Kingdom	€ 11,645	1,016	1%	3%	3%
38	80	Dixons Retail	United Kingdom	€ 10,786	1,344	-1%	4%	0%
39	81	John Lewis	United Kingdom	€ 10,498	360	4%	7%	1%
40	82	Conad	Italy	€ 10,480	2,854	5%	3%	0%
41	83	Louis Delhaize	Belgium	€ 10,072	884	-1%	1%	2%
42	86	Cooperative Group	United Kingdom	€ 9,500	3,686	7%	1%	0%
43	35	Delhaize	Belgium	€ 9,358	1,904	10%	4%	60%
44	91	S Group	Finland	€ 9,122	1,211	2%	5%	0%
45	92	Alliance Boots	United Kingdom	€ 8,920	3,458	0%	2%	1%
46	99	NorgesGruppen	Norway	€ 8,614	2,635	8%	2%	0%
47	77	Dia	Spain	€ 8,337	6,906	nm	4%	24%
48	90	C&A Mode	Germany	€ 8,021	1,603	6%	3%	13%
49	108	Kesko	Finland	€ 7,953	1,659	4%	5%	0%
50	115	Reitan Group	Norway	€ 7,781	3,181	6%	3%	0%

All figures are estimates based on 2012 Final Results (primarily reported in April/May 2013)

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# Kantar Retail Top 50 Global Retailers

Global retail sales (Euros)

# KANTAR RETAIL

Global Rank	Retailer/Parent Co	Home Country	2013E Global Retail Sales (€ MM)	2013E Global Retail Stores	Sales CAGR ('08-'13E)	Sales CAGR ('13E-'18E)	% Retail Sales Outside Home Continent
1	Walmart	USA	€ 367,912	11,147	6%	4%	19%
2	Carrefour	France	€ 87,483	9,248	0%	2%	30%
3	Costco	USA	€ 81,502	633	10%	8%	10%
4	Tesco	United Kingdom	€ 79,801	7,552	3%	4%	20%
5	Kroger	USA	€ 73,720	3,560	8%	6%	0%
6	Schwarz Group	Germany	€ 69,320	11,757	5%	4%	0%
7	Seven & I	Japan	€ 64,737	27,646	8%	5%	16%
8	Metro Group	Germany	€ 63,846	2,220	-1%	3%	6%
9	Home Depot	USA	€ 57,770	2,265	4%	4%	0%
10	Target	USA	€ 57,394	1,917	6%	3%	0%
11	Amazon.com	USA	€ 57,119	-	34%	15%	44%
12	Walgreens	USA	€ 52,095	8,216	6%	5%	0%
13	Casino	France	€ 51,665	10,994	10%	2%	60%
14	Auchan	France	€ 50,444	3,187	5%	4%	7%
15	CVS	USA	€ 49,184	7,621	8%	6%	0%
16	Rewe Group	Germany	€ 45,866	13,914	2%	2%	0%
17	Edeka	Germany	€ 43,914	15,354	7%	2%	0%
18	Aeon	Japan	€ 41,488	9,347	8%	5%	0%
19	Woolworths Limited (Aus)	Australia	€ 41,196	1,754	11%	4%	0%
20	Lowes	USA	€ 40,089	1,764	4%	4%	0%
21	Wesfarmers	Australia	€ 38,646	3,470	11%	3%	0%
22	Leclerc	France	€ 36,275	734	5%	4%	0%
23	Aldi Süd	Germany	€ 34,394	4,944	7%	5%	32%
24	Ahold	Netherlands	€ 33,838	3,470	-2%	3%	60%
25	Best Buy	USA	€ 33,810	2,011	3%	2%	6%
26	Safeway	USA	€ 32,599	1,633	2%	2%	0%
27	Intermarche	France	€ 32,479	3,911	1%	3%	0%
28	Suning	China	€ 31,388	2,386	45%	13%	0%
29	IKEA	Sweden	€ 28,716	348	5%	5%	25%
30	Sainsburys	United Kingdom	€ 28,498	1,137	4%	4%	0%
31	Aldi Nord	Germany	€ 25,220	5,458	3%	3%	25%
32	Otto Group	Germany	€ 24,159	853	9%	-7%	7%
33	Loblaw	Canada	€ 24,046	1,309	4%	0%	0%
34	AS Watson	Hong Kong SAR	€ 23,945	11,073	9%	6%	67%
35	Delhaize	Belgium	€ 23,398	3,519	4%	3%	60%
36	Apple	USA	€ 22,583	423	28%	10%	9%
37	Morrisons	United Kingdom	€ 21,851	589	4%	4%	0%
38	Publix	USA	€ 21,697	1,264	6%	4%	0%
39	Macys	USA	€ 21,570	842	5%	4%	0%
40	TJX	USA	€ 20,684	3,188	10%	5%	12%
41	Sears Holdings	USA	€ 20,550	1,997	-7%	-1%	1%
42	Rite Aid	USA	€ 19,133	4,593	1%	1%	0%
43	Mercadona	Spain	€ 18,678	1,456	6%	4%	0%
44	Lotte	South Korea	€ 18,369	3,353	16%	7%	0%
45	Coop Schweiz	Switzerland	€ 18,264	2,162	13%	2%	0%
46	X5 Retail Group	Russia	€ 18,143	5,264	22%	9%	0%
47	Migros	Switzerland	€ 18,010	2,298	6%	1%	0%
48	Systeme U	France	€ 17,528	1,598	6%	5%	0%
49	Lawson	Japan	€ 16,959	11,551	11%	5%	0%
50	Adeo Group	France	€ 15,770	982	8%	5%	4%

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UK Rank	European Rank	Global Rank	Retailer/Parent Co	Home Country	2013E UK Retail Sales (£ MM)	2013E UK Retail Stores	Sales CAGR ('08-'13E)	Sales CAGR ('13E-'18E)	% Retail Sales Outside UK
1	2	4	Tesco	United Kingdom	£45,159	3,347	3%	4%	35%
2	10	30	Sainsburys	United Kingdom	£24,650	1,137	5%	4%	0%
3	11	1	Walmart	USA	£22,286	573	4%	4%	93%
4	14	37	Morrisons	United Kingdom	£18,901	589	5%	3%	0%
5	31	65	Booker	United Kingdom	£10,910	3,532	13%	3%	0%
6	37	71	Marks & Spencer	United Kingdom	£9,129	768	2%	3%	12%
7	39	81	John Lewis	United Kingdom	£9,081	360	6%	7%	1%
8	42	86	Cooperative Group	United Kingdom	£8,217	3,686	9%	1%	0%
9	45	92	Alliance Boots	United Kingdom	£6,801	3,125	1%	2%	13%
10	24	34	AS Watson	Hong Kong SAR	£5,948	1,480	7%	3%	71%
11	23	11	Amazon.com	USA	£5,193	-	34%	19%	89%
12	63	145	Home Retail Group	United Kingdom	£4,940	1,056	-2%	-1%	4%
13	38	80	Dixons Retail	United Kingdom	£4,242	692	-2%	3%	55%
14	1	6	Schwarz Group	Germany	£4,069	707	10%	8%	93%
15	32	63	Kingfisher	United Kingdom	£4,033	356	-1%	1%	64%
16	69	176	Next	United Kingdom	£3,867	632	5%	4%	0%
17	79	198	Spar UK	United Kingdom	£3,433	2,690	2%	2%	0%
18	15	29	IKEA	Sweden	£3,348	21	1%	6%	87%
19	81	202	Littlewoods	United Kingdom	£3,300	-	8%	10%	2%
20	94	232	Blakemore	United Kingdom	£2,884	70	4%	4%	0%
21	12	23	Aldi Süd	Germany	£2,883	531	10%	10%	90%
22	93	231	Iceland	United Kingdom	£2,844	779	nm	6%	2%
23	92	212	Arcadia	United Kingdom	£2,806	2,239	8%	3%	11%
24	68	173	Primark	United Kingdom	£2,648	160	13%	12%	35%
25	103	256	Bestway	United Kingdom	£2,560	1,046	10%	11%	0%

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